

SolidCAM

The Leaders in Integrated CAM



SolidCAM News

January
2011

Dear Subscriber,

Thanks to tremendous support from customers and partners like you, SolidCAM finished 2010 with amazing growth both in Sales and Personnel. In North America our sales were up 53% over 2009 and we were able to double the size of our staff. Due in large part to this growth, we are motivated to push our product development and service to an entirely new level of performance.

With an incredible level of enthusiasm and anticipation, more than 70 people from 25 countries came together to prepare for our soon to be released SolidCAM 2011. The universal impression from everyone present is that version 2011 is by far the most powerful release of SolidCAM ever.

Come to booth #414 at SolidWorks World (more details below) to see a sneak peak of SolidCAM 2011 and iMachining.

I am looking forward to meeting as many of you as possible at the upcoming [SolidWorks World 2011](#) January 23rd - 26th in San Antonio, TX, and for those of you who cannot attend, please contact your account manager or myself for more details about SolidCAM 2011 and iMachining.

Let's toast to incredible products, awesome support, and another outstanding year of growing the SolidCAM family.

Cheers!

Shaun Mymudes
Sales Manager-Americas

P.S. Check out the winners of our newsletter [suggestion box](#) contest below and please keep your suggestions coming. Every month we'll award a SpaceNavigator 3D Mouse for the best suggestions.

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Winner of the Richard Petty Driving Experience/King's Experience



Congratulations to our winner of the Richard Petty Driving Experience Giveaway. John Miller from American National Carbide located in Tomball, TX, registered on September 3, 2010 and was chosen at random on January 10, 2011. John will be enjoying the adrenaline pumping thrill of driving an actual NASCAR type racecar on the track of his choice.

Why don't you tell us what you would like to see in our next giveaway? Just submit an idea in our [suggestion box](#) and you might even win a SpaceNavigator 3D Mouse for your suggestion.

Upgrade this newsletter - Win a 3Dconnexion 3D Mouse



Last month we ran our suggestion box giveaway of a SpaceNavigator 3D mouse for best newsletter suggestions. We would like to congratulate the following three winners for their suggestions:

- Brandon Myers of Aquilex WSI in Georgia
- Alec Crabb of Chugach Electric Association in Alaska
- Brian Johnson of Davis Furniture in North Carolina

Please click on our suggestion box for the opportunity to connect with SolidCAM for valuable information every month. Let us know what you would like to read about in future issues and you will automatically be entered into our SpaceNavigator 3D mouse from 3Dconnexions

give away.

Tips & Tricks of the Month from the SolidCAM Professor

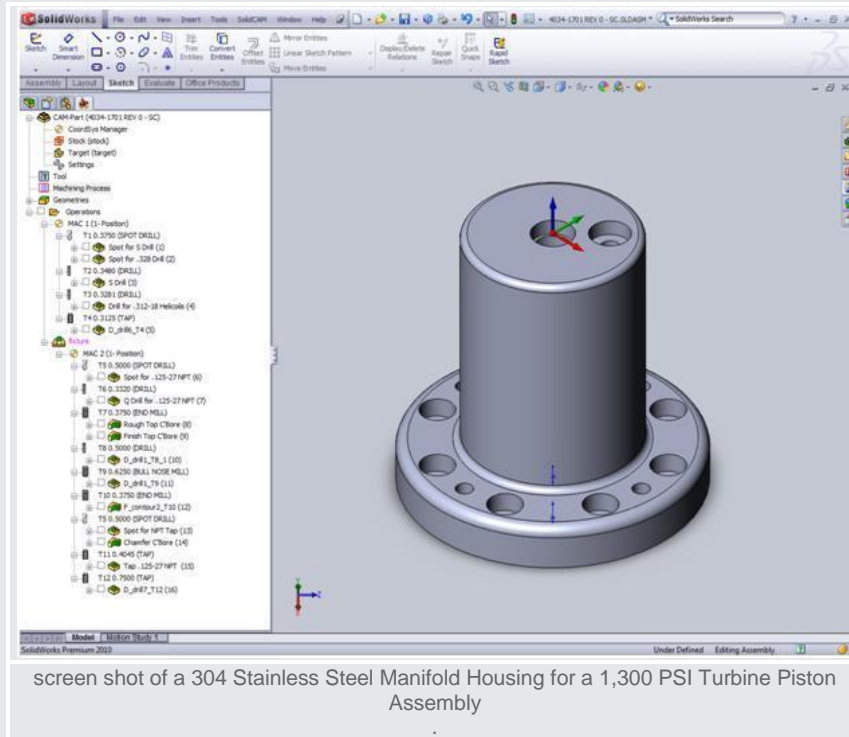


Following up on a suggestion box recommendation from a customer who asked us to, "highlight a relatively simple task in SolidCAM and show a totally different and cool way of doing it."

[Check out the video](#) on programming a simple open pocket. One method with "Profile and Clear offset" and second with "Open Pocket - Profile mode".

Success Story with Marks Precision Machine

Colorado Company Reaps the Benefits of SolidCAM in the 1st Month



Marks Precision Machining based in Fort Collins, Colorado was started 12 years ago, by owner and proprietor John Marks. Originally they were an industrial repair shop mainly focusing on repairing and rebuilding bottling line equipment for companies like Anheuser-Bush and Coors. Over the years the company has transitioned from doing industrial repair to a full blown machine shop. Today they focus on small run production and prototypes for the oil and gas, power and turbine,

automotive, and automation industries. They specialize in machining and repairing parts made from just about any material imaginable.

Recently they decided they were in need of a more efficient CAM system. Having heard of both SolidWorks and SolidCAM, they decided to investigate both packages to see how an integrated CAD/CAM system would work for them. Knowing that both packages were industry leaders for CAD and CAM, they decided to make a purchase of a system that would allow them to take full advantage of the advanced tools available in the system to benefit both them and their customers.

Previously using BobCAD-CAM, they found that utilizing their customer supplied solid model is more accurate and less time consuming than following the traditional manner of re-drawing a part from a 2D CAD drawing. Ben Vandenburg is the main programmer with the new package and he stated that "the functionality and ease of use of SolidCAM makes our process faster and more accurate. SolidCAM is very easy to install and use! We had the software up and running and new programs ready for our CNC machines in less than 1 day! We were also impressed with SolidCAM's innovative pre and post processor design which makes it easy to get the necessary post files for our CNC equipment. The files are very easy to alter and adjust to meet our needs, some few minor adjustments and we have post files for 3 of our CNC machines. We now can post to any given machine for any part and load it directly into the machine controller with no hand editing of the program!" [\[read full story\]](#)